



**M.H.P. Seal Engineering DOO Beograd oglašava sledeći oglas:**

Zastupnik **Chesterton International Inc. Boston USA** i **IBS Scherer GmbH Germany**, za teritoriju Republike Srbije i Republike Makedonije, preduzeće **M.H.P. Seal Engineering DOO** ima potrebu za dvoje društvenih, dobro organizovanih, profesionalnih i dinamičnih ljudi za mesto:

**PRODAVCA**

(za teritoriju Republike Srbije)

**Obaveze:**

- Pronalaženje, kontaktiranje i saradnja sa potencijalnim kupcima;
- Pronalaženje potreba, prezentacija rešenja, pregovaranje i ugovaranje prodaje;
- Održavanje postojeće i stvaranje nove dokumentacije o klijentima;
- Svakodnevna tehnička podrška klijentima;
- Pravljenje dnevnih i mesečnih izveštaja;

**Obrazovni profil:**

- Univerzitetska diploma; "Prednost tehničko obrazovanje"
- Tečni govor i pisanje engleskog jezika;
- Veoma dobro poznavanje MS Office-a i Interneta;

**Veštine koje se traže:**

- Lakoća u pravljenju prezentacija;
- Velika komunikativna sposobnost;
- Samoinicijativa;
- Sposobnost da se radi pod pritiskom i sa rokovima koje treba ispoštovati;
- Odgovornost za rukovođenje poslom

**Ostalo:**

- Regulisana vojna obaveza;
- Vlastito vozilo (preporučljivo) i važeća vozačka dozvola (B kategorije).

Posao koji se nudi će obezbediti Prodavcu sigurnu budućnost i prihod koji je jednak trudu koji on ulaže u posao kao i ličnu i profesionalnu obuku i usavršavanje.

Pošaljite svoj CV i propratno pismo na srpskom i engleskom jeziku na [info@mhapsealengineering.com](mailto:info@mhapsealengineering.com) najkasnije do 12.09.2009.



**M.H.P. Seal Engineering DOO Belgrade oglašava sledeći oglas:**

Representative office of **Chesterton International Inc. Boston USA** and **IBS Scherer GmbH Germany**, for the territory of Republic of Serbia and Republic of Macedonia, company **M.H.P. Seal Engineering DOO** is seeking for two sociable, well organized, professional & dynamic young people for the position:

**S A L E S M E N**

(for territory of Republic of Serbia)

**Duties:**

- Locating, contacting and attracting clients;
- Finding the need, presenting the solution, negotiate and close the sales;
- Maintain and upgrade client database;
- Every day client technical support;
- Daily and Monthly Reports;

**Education profile:**

- University degree; "Technical background is preferred"
- Fluent speaking and writing English language;
- Very good knowledge of MS Office and Internet;

**Required Skills:**

- Comfortable in making presentations;
- High communication skills;
- Self-Initiative;
- Able to work under pressure and following dead lines;
- Take over & managing responsibilities;

**Other :**

- Regulated military obligation;
- Own car (preferable) and valid clear driving license (category B).

Offered job will provide to the salesman a solid future and income equivalent to the effort that he puts into the job as well as personal professional education and development.

Send your CV and Cover letter on both languages, in English and in Serbian at [info@mhpsealengineering.com](mailto:info@mhpsealengineering.com), lately by 12.09.2009.