

msi[™]



ARE YOU UP FOR
A REAL CHALLENGE?



150+ milion

Mainboard products
sold worldwide

100+ milion

Graphics Card products
sold worldwide

120+

Countries where our
products are sold

25+

Years in business

12.000+

Worldwide employees

MSI Balkan d.o.o. is a fully owned daughter company from Micro-Star Int'l Co. Ltd. with the registered trademark MSI™. We are looking for some new people to strengthen our young and energetic team.

About MSI™

MSI™ Established in August 1986, Since its founding in 1986, MSI™ has been demonstrating continued success in the digital age. To achieve the best user experience, every component is essential. Therefore, in the past 25 years, "Insist on the Best" has been our commitment. MSI™ strives to provide digital products based on its core values - "Innovation" and "Style". The results are products with superior performance, trusted reliability, excellent user experiences and an expressive style.

Embracing years of experience in design and manufacturing, MSI™ mainboard and graphics cards have achieved maximum productivity by becoming one of the top 3 in the world. Our hard work has led us to become one of the finest brands in the industry with accumulated sales in more than 120 countries.

Worldwide Micro-Star Int'l Co. Ltd employs more than 12.000 people in several functions. What's more, MSI™ graphics card has the most amazing sales performance over the past years, making it to the No.1 position in the world for four consecutive years. Did you know that one MSI™ graphics card is sold every 2.8 seconds? So far, there are more than 100+ million users' worldwide enjoying MSI™ graphics-cards. We sold over 150+ million Mainboard products and last year MSI™ have celebrated its 25th year in business.

MSI Balkan d.o.o. now is looking for people whose philosophy can match ours and want to be part a fast moving IT company. More information about the company can be found on www.msi.com

MSI™ now is searching in candidates in the following field:

Sales Executive

If you want to be part of a international company who is one of the market leaders worldwide and you see yourself in the phrases energetic, flexible, young and responsible than we would love to receive your CV in English with a recent picture attached not larger than 500Kb. We invite you to send this to the email address jobsmsibalkan@msi.com

Below you can find the function profile we request for this job opening. The information send to us will be kept confidential and a part of the procedure can be a background check. **Please clearly state whether you poses a driving license, in the CV.** The position is open for Female and Male candidates of all origin. All functions are starting functions and mandatory to have excellent knowledge of the English language. Candidates who speak more languages such as Serbian, Bosnian, Croatian or Romanian will have an advantage.

For these positions, one is required to poses good computer skills on MS Windows and office working environment.

The closing time for reaction on the available Job openings is the 18th of MAY 2012, after which we will make only contact the candidates who will be invited to have a personal conversation. The candidates who pass this round will be given an offer to come to join our team which is stationed in Belgrade, Serbia. Your working location will be Belgrade and you need to be able to travel on our request. The Job is a startup opening inside our company for candidates with some experience. A training procedure on location in one of our offices is considered mandatory. Correspondence about the job openings and full fulfillment will not be reacted upon ...



Sales Executive

Main targets

- Creating the pull from the market
- Maximize MSI™ brand/image in the designated market
- Creating more MSI™ product sales in the market
- Strategic implementation goals set by MSI™

Job description

- Set up and maintenance of the dealer base
- Problem analysis, competitor analysis
- Having a strong relation with the designated dealers and providing support in the broadest sense of the meaning
- PR contact for the local press
- Establishing a firm relation with our distributors
- Merchandising for MSI™ (MKT materials)
- Dealer and Distributor visits
- Switching dealers towards to the MSI™ brand from other brands
- Market Surveys
- Product knowledge should be main aim do advise to the dealers and distributors
- Initiate and Set up sales action and or promotional campaigns in accordance with the company
- Attract "New" Dealers into the sales network
- Have close contact with existing top dealers, generally top 20-30
- Assisting when needed by the company and/or from their partners

Tracking methods

- Monthly assignment will be given to the employee
- Direct contact from the company with their dealer base
- Result of the assignment conducted will be evaluated

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