

Take a chance



Vip mobile is a member of Telekom Austria Group, the leading mobile communication provider in South-Eastern Europe. Take the chance and join us in once-in-a-life-time experience in a team where the talent and spirit of our people stand along with innovation, leadership, outstanding customer orientation and cutting-edge technologies on a way to success. Become our:

M2M Solutions Manager

Principal Accountabilities & Responsibilities:

- Creating and selling M2M solutions
- Supporting to Strategic Corporate Team
- Responsibility for all technical projects in Strategic Corporate Team
- Supporting and implementation of projects
- Organizing and maintaining a training-related products for other Business Sales colleagues
- Regular contact and coordination with relevant Technical and Finance sectors
- Testing of new services and information's transfer
- Solving problems, implementing new services and parameters CRM application
- Collaborating and consulting with the sectors that perform the technical development of new services, as well as the marketing team, all in conjunction with the launch of a new product
- Coordination with direct sales, related to activation and potential strategic corporate accounts
- Preparing the ground for testing new products

Requirements:

- University degree (Economy/Management/Technical)
- At least 2 years' experience on similar job
- Excellent MS Office skills (specially Excel)
- Fluent in English; written and spoken
- Advanced Project Management skills
- Basic knowledge on technical subsystems related to a mobile network
- Profound knowledge of different industries and their specific requirements for implementation of M2M solutions
- Experienced in selling complicated technical solutions to non-technical persons
- Knowledge of telecommunication solutions and IT industry will be considered as advantage

Profile:

- Strong customer and service orientation
- Excellent self – organization and time management
- Ability to solve problems in a pragmatic, solution – oriented way
- Excellent communication and presentation skills
- Team – orientation, taking over responsibility and listen/respond to others
- Creativity and the ability to improvise and make things happen
- Highly dependable
- Passion for performance and the motivation to go the extra mile

What we are offering to the best:

- Demanding, but also rewarding working environment
- Multiple challenges and development opportunities within Telekom Austria Group
- Unique spirit, energy and fun
- And much more

Join us, send your application until 18 May, 2012 via e-mail: posao@vipmobile.rs with subject M2M Solution Manager or postal address: Vip mobile d.o.o., Human Resources Sector, Omladinskih brigada 21, 11070 Novi Beograd.