



**This is an extraordinary opportunity to develop within a prestigious group renowned for its quality and integrity, intensive training programme for professional development of its employees, talent management and people care.**

The Company is requiring high potential candidates committed to excellence, best practices and continuous improvement.

Due to the rapid growth of the business we are looking for such professional to join our Supply Chain Team in the following position:

# KEY ACCOUNT MANAGER

**Post located in Belgrade**

## **JOB REQUIREMENTS:**

### **Essential:**

- University degree
- Minimum 3 years of relevant working experience
- Proficient level of MS Office
- Excellent command of English
- Driving license B
- Personal attributes:
  - Ability to organize and prioritize work
  - High level of responsibility
  - Strong interpersonal skills
  - Team work
  - Analytical and problem-solving skills

The chosen candidate will be responsible for managing Key Account supervisors, as well as defining, implementing and controlling key account commercial strategy for respective key account customers. He/She will ensure optimized business results are achieved through achieving growth at optimal budget costs, establishing and maintaining strategic relationships with key accounts, participation in drafting and realisation of the commercial policy for respective KA customers, effective management of key account supervisors and exploration and implementation of growth opportunities.

Coca-Cola Hellenic is one of the leading non alcoholic beverages producers in the Europe. Employing over 42.500 people, Coca-Cola Hellenic supplies soft drinks to more than 550 million consumers across 28 countries, covering a wide geographical range – from Western Europe to Eastern Russia and from Estonia to Nigeria. Company produces, sells and distributes the world leading brands of The Coca-Cola Company, serving 8 billion liters of products to customers every year.

## **HOW TO APPLY:**

Your CV on not more than two pages should be submitted by October 17th, 2010 to the following address:

**[www.coca-colahellenic.omega.rs](http://www.coca-colahellenic.omega.rs)**

Coca-Cola Hellenic is an employer who gives equal opportunity for employment regardless of gender, race, age, sexual orientation, political opinion, marital status, and religion, ethnic or national origin.

### **The time is now.**

*Do not send any original certificates or degrees. Incomplete applications will not be taken into consideration. Only short-listed candidates will be contacted. All applications will be handled with absolute confidentiality. No telephone or personal inquiries will be accepted.*



**Coca-Cola**  
*Hellenic*  
**Passion for Excellence**